

3/2/87 AS100-1



STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.

1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

STATISTICS FOR THE MONTH OF DECEMBER 1986

A summary of shipments statistics compiled by GAMA from reports by its members and releases from AHAM. Unless otherwise noted, figures represent total industry factory unit shipments.

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Issued: February 25, 1987

RESIDENTIAL GAS RANGES

NOT EXPANDED

<u>Month</u>	<u>Free-Standing & "Slide-In" Ranges</u>			<u>Drop-In</u>		
	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
January	126,100	112,100	+12.5	2,100	2,700	-22.2
February	132,600	113,500	+16.8	2,400	2,800	-14.3
March	<u>146,070</u>	<u>143,300</u>	+ 1.9	<u>2,350</u>	<u>3,000</u>	-21.7
3 Months	404,770	368,900	+ 9.7	6,850	8,500	-19.4
April	128,100	108,700	+17.8	2,300	3,200	-28.1
May	134,700	126,500	+ 6.5	2,690	2,600	+ 3.5
June	<u>160,570</u>	<u>152,400</u>	+ 5.4	<u>2,230</u>	<u>3,800</u>	-41.3
6 Months	828,140	756,500	+ 9.5	14,070	18,100	-22.3
July	114,310	95,800	+19.3	1,770	2,600	-31.9
August	140,100	145,400	- 3.6	2,410	2,800	-13.9
September	<u>171,260</u>	<u>165,800</u>	+ 3.3	<u>2,660</u>	<u>3,400</u>	-21.8
9 Months	1,253,810	1,163,500	+ 7.8	20,910	26,900	-22.3
October	162,750	164,900	- 1.3	2,040	3,700	-44.9
November	155,400	143,700	+ 8.1	2,410	2,700	-10.7
December	<u>167,320</u>	<u>138,700</u>	+20.6	<u>2,730</u>	<u>1,900</u>	+43.7
TOTAL	1,739,280	1,610,800	+ 8.0	28,090	35,200	-20.2

The above figures exclude gas ranges used in travel trailers and recreational vehicles.

NOTE: Shipment data of gas ranges for 1985 & 1986 has been revised to an unexpanded figure. Although no longer expanded, the data does accurately represent approximate total industry shipments.

(Continued on Page 3)

RESIDENTIAL GAS RANGES

NOT EXPANDED

Month	Over/Under			Built-In (Oven-Broiler Units)			GRAND TOTAL		
	1986	1985	%Chg.	1986	1985	%Chg.	1986	1985	%Chg.
January	6,190	5,600	+10.5	7,320	6,500	+12.6	141,710	126,900	+11.7
February	5,720	6,100	- 6.2	6,570	6,700	- 2.0	147,290	129,100	+14.1
March	7,210	7,700	- 6.4	8,160	8,600	- 5.1	163,790	162,600	+ 0.7
3 Months	19,120	19,400	- 1.5	22,050	21,800	+ 1.1	452,790	418,600	+ 8.2
April	6,530	6,000	+ 8.8	7,070	6,400	+10.5	144,000	124,300	+15.8
May	6,540	6,000	+ 9.0	6,340	7,100	-10.7	150,270	142,200	+ 5.7
June	8,370	8,300	+ 0.8	7,250	8,200	-11.6	178,420	172,700	+ 3.3
6 Months	40,560	39,700	+ 2.2	42,710	43,500	- 1.8	925,480	857,800	+ 7.9
July	5,670	5,200	+ 9.0	5,750	4,900	+17.3	127,500	108,500	+17.5
August	7,160	7,000	+ 2.3	6,090	6,400	- 4.9	155,760	161,600	- 3.6
September	7,880	8,100	- 2.7	7,350	6,900	+ 6.5	189,150	184,200	+ 2.7
9 Months	61,270	60,000	+ 2.1	61,900	61,700	+ 0.3	1,397,890	1,312,100	+ 6.5
October	9,630	7,300	+31.9	7,820	7,400	+ 5.7	182,240	183,300	- 0.6
November	7,480	8,300	- 9.9	7,690	7,400	+ 3.9	172,980	162,100	+ 6.7
December	8,530	7,800	+ 9.4	8,240	7,800	+ 5.6	186,820	156,200	+19.6
TOTAL	86,910	83,400	+ 4.2	85,650*	84,300	+ 1.6	1,939,930	1,813,700	+ 7.0

The above figures exclude gas ranges used in travel trailers and recreational vehicles.

NOTE: Shipment data of gas ranges for 1985 & 1986 has been revised to an unexpanded figure. Although no longer expanded, the data does accurately represent approximate total industry shipments.

ELECTRIC RANGES - TOTAL INDUSTRY SHIPMENTS (a)

Month	Free-Standing (b)			Built-In(c) (Oven-Broiler Units)			TOTAL		
	1986	1985	%Chg.	1986	1985	%Chg.	1986	1985	%Chg.
January	219,200	207,300	+ 5.7	45,600	49,500	- 7.9	264,800	256,800	+ 3.1
February	208,600	176,600	+18.1	44,900	40,000	+12.3	253,500	216,600	+17.0
March	192,600	195,100	- 1.3	47,400	45,800	+ 3.5	240,000	240,900	- 0.4
3 Months	620,400	579,000	+ 7.2	137,900	135,300	+ 1.9	758,300	714,300	+ 6.2
April	218,200	205,700	+ 6.1	47,400	45,600	+ 3.9	265,600	251,300	+ 5.7
May	213,100	213,400	- 0.1	44,300	47,100	- 5.9	257,400	260,500	- 1.2
June	247,200	219,400	+12.7	53,700	50,200	+ 7.0	300,900	269,600	+11.6
6 Months	1,298,900	1,217,500	+ 6.7	283,300	278,200	+ 1.8	1,582,200	1,495,700	+ 5.8
July	231,400	213,800	+ 8.2	51,500	47,500	+ 8.4	282,900	261,300	+ 8.3
August	224,400	216,900	+ 3.5	46,500	49,400	- 5.9	270,900	266,300	+ 1.7
September	245,200	230,200	+ 6.5	49,200	48,400	+ 1.7	294,400	278,600	+ 5.7
9 Months	1,999,900	1,878,400	+ 6.5	430,500	423,500	+ 1.7	2,430,400	2,301,900	+ 5.6
October	260,300	253,600	+ 2.6	58,300	57,500	+ 1.4	318,600	311,100	+ 2.4
November	226,700	220,100	+ 3.0	51,200	49,400	+ 3.6	277,900	269,500	+ 3.1
December	227,400	213,000	+ 6.8	55,600	42,300	+31.4	283,000	255,300	+10.8
TOTAL	2,714,300	2,564,700	+ 5.8	595,600	572,700	+ 4.0	3,309,900	3,137,400	+ 5.5

(a) Source: AHAM

(b) Includes High Oven Ranges

(c) Includes Drop-In Ranges

(R) Revised

LP-GAS RANGES FOR RECREATIONAL VEHICLES

NOT EXPANDED

<u>Month</u>	<u>Ranges (with ovens)</u>			<u>Surface Units (without ovens)</u>		
	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
January	9,843	10,832	- 9.1	4,854	4,191	+15.8
February	13,733	12,744	+ 7.8	6,514	4,811	+35.4
March	18,008	20,547	-12.4	8,067	7,409	+ 8.9
3 Months	41,584	44,123	- 5.8	19,435	16,411	+18.4
April	14,939	18,121	-17.6	6,873	5,726	+20.0
May	16,238	14,702	+10.4	6,490	5,013	+29.5
June	13,896	13,649	+ 1.8	6,023	5,179	+16.3
6 Months	86,657	90,595	- 4.3	38,821	32,329	+20.1
July	12,117	8,874	+36.5	4,657	4,346	+ 7.2
August	10,038	10,140	- 1.0	6,126	4,952	+23.7
September	13,370	13,053	+ 2.4	5,301	5,086	+ 4.2
9 Months	122,182	122,662	- 0.4	54,905	46,713	+17.5
October	12,158	9,090	+33.7	5,433	4,581	+18.6
November	10,276	11,036	- 6.9	5,207	4,728	+10.1
December	10,814	9,940	+ 8.8	5,474	3,466	+57.9
TOTAL	155,430	152,728	+ 1.8	71,019	59,488	+19.4

RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS

NOT EXPANDED

Month	Gas Water Heaters (Excludes Boosters)			Electric Water Heaters (Excludes Boosters)			TOTAL		
	1986	1985	%Chg.	1986	1985	%Chg.	1986	1985	%Chg.
January	337,115	319,191	+ 5.6	302,443	290,458	+ 4.1	639,558	609,649	+ 4.9
February	322,806	284,283	+13.6	274,461	275,826	- 0.5	597,267	560,109	+ 6.6
March	342,891	286,299	+19.8	306,447	282,034	+ 8.7	649,338	568,333	+14.3
3 Months	1,002,812	889,773	+12.7	883,351	848,318	+4.1	1,886,163	1,738,091	+ 8.5
April	343,766	324,211	+ 6.0	327,339	319,817	+ 2.4	671,105	644,028	+ 4.2
May	269,580	277,975	- 3.0	252,905	271,560	- 6.9	522,485	549,535	- 4.9
June	295,243	270,137	+ 9.3	275,645	270,696	+ 1.8	570,888	540,833	+ 5.6
6 Months	1,911,401	1,762,096	+ 8.5	1,739,240	1,710,391	+ 1.7	3,650,641	3,472,487	+ 5.1
July	291,476	288,407	+ 1.1	277,370	281,440	- 1.4	568,846	569,847	- 0.2
August	272,769	274,037	- 0.5	260,352	291,267	-10.6	533,121	565,304	- 5.7
September	290,442	273,371	+ 6.2	275,482	291,522	- 5.5	565,924	564,893	+ 0.2
9 Months	2,766,088	2,597,911	+ 6.5	2,552,444	2,574,620	- 0.9	5,318,532	5,172,531	+ 2.8
October	346,392	334,302	+ 3.6	304,836	322,964	- 5.6	651,228	657,266	- 0.9
November	293,919	288,199	+ 2.0	253,895	268,416	- 5.4	547,814	556,615	- 1.6
December	322,380	308,519	+ 4.5	277,975	286,283	- 2.9	600,355	594,802	+ 0.9
TOTAL	3,728,779	3,528,931	+ 5.7	3,389,150	3,452,283	- 1.8	7,117,929	6,981,214	+ 1.9

Figures include shipments to mobile home manufacturers.

COMMERCIAL WATER HEATERS

NOT EXPANDED

<u>Month</u>	<u>Gas Commercial Water Heaters (a)</u>			<u>Electric Commercial Water Heaters</u>		
	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
January	19,026	18,067	+ 5.3	1,569	1,741	- 9.9
February	17,288	16,714	+ 3.4	1,522	1,525	- 0.2
March	<u>15,659</u>	<u>16,865</u>	- 7.1	<u>1,542</u>	<u>1,798</u>	-14.2
3 Months	51,973	51,646	+ 0.6	4,633	5,064	- 8.5
April	17,556	18,676	- 6.0	1,659	1,755	- 5.5
May	17,835	17,950	- 0.6	1,662	1,660	+ 0.1
June	<u>17,693</u>	<u>17,838</u>	- 0.8	<u>1,462</u>	<u>1,700</u>	-14.0
6 Months	105,057	106,110	- 1.0	9,416	10,179	- 7.5
July	15,629	16,783	- 6.9	1,431	1,519	- 5.8
August	15,262	12,833	+18.9	1,594	1,526	+ 4.4
September	<u>13,144</u>	<u>11,646</u>	+12.9	<u>1,277</u>	<u>1,504</u>	-15.1
9 Months	149,092	147,372	+ 1.2	13,718	14,728	- 6.9
October	16,303	14,173	+15.0	1,580	1,666	- 5.2
November	16,539	14,601	+13.3	1,331	1,360	- 2.1
December	<u>16,370</u>	<u>15,702</u>	+ 4.3	<u>1,545</u>	<u>1,486</u>	+ 4.0
TOTAL	198,304	191,848	+ 3.4	18,174	19,240	- 5.5

(a) Includes integral tank type and copper tube or coil type commercial gas water heaters and gas swimming pool heaters.

CENTRAL HEATING FURNACES - TOTAL INDUSTRY SHIPMENTS

<u>Month</u>	<u>Gas Warm Air Furnaces</u>			<u>Oil Warm Air Furnaces</u>			<u>Electric Warm Air Furnaces</u>		
	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
January	154,800	148,160	+ 4.5	13,775	10,220	+34.8	33,710	27,625	+22.0
February	150,390	114,035	+31.9	11,370	9,420	+20.7	32,020	25,500	+25.6
March	159,825	125,850	+27.0	9,670	8,710	+10.9	33,105	32,675	+ 1.3
3 Months	465,015	388,045	+19.8	34,815	28,350	+21.2	98,835	85,800	+15.2
April	139,820	112,395	+24.4	9,170	6,065	+51.1	31,245	28,975	+ 7.8
May	150,955	115,155	+31.1	9,055	6,105	+48.7	33,450	34,360	- 2.6
June	149,105	130,755	+14.0	11,315	7,295	+55.2	35,425	34,325	+ 3.2
6 Months	904,895	746,350	+21.2	64,355	47,815	+34.6	198,955	183,460	+ 8.4
July	147,315	127,565	+15.5	10,245	9,800	+ 4.5	33,045	32,665	+ 1.2
August	198,855	182,430	+ 9.0	21,615	19,425	+11.3	28,505	32,240	-11.6
September	217,475	195,615	+11.2	30,040	18,780	+60.0	35,410	33,505	+ 5.7
9 Months	1,468,540	1,251,960	+17.3	126,255	95,820	+31.8	295,915	281,870	+ 5.0
October	251,730	219,570	+14.6	32,045	21,940	+46.1	32,155	30,375	+ 5.9
November	202,080	181,010	+11.6	20,845	16,590	+25.6	27,530	28,635	- 3.9
December	182,455	169,755	+ 7.5	21,395	12,910	+65.7	26,990	25,140	+ 7.4
TOTAL	2,104,805	1,822,295	+15.5	200,540	147,260	+36.2	382,590	366,020	+ 4.5

HEATING EQUIPMENT - TOTAL INDUSTRY SHIPMENTS

NOT EXPANDED

<u>Month</u>	<u>Gas Boilers</u>			<u>Oil Boilers</u>		
	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
January	13,503	12,125	+11.4	8,531	5,717	+49.2
February	12,024	11,800	+ 1.9	6,972	5,960	+17.0
March	9,006	8,940	+ 0.7	7,641	6,735	+13.5
3 Months	34,533	32,865	+ 5.1	23,144	18,412	+25.7
April	8,904	9,135	- 2.5	6,511	5,394	+20.7
May	8,523	9,240	- 7.8	5,622	5,582	+ 0.7
June	13,463	13,005	+ 3.5	9,482	10,407	- 8.9
6 Months	65,423	64,245	+ 1.8	44,759	39,795	+12.5
July	12,686	12,845	- 1.2	8,439	7,970	+ 5.9
August	20,542	22,460	- 8.5	13,589	10,695	+27.1
September	26,092	24,575	+ 6.2	15,346	11,342	+35.3
9 Months	124,743	124,125	+ 0.5	82,133	69,802	+17.7
October	28,918	28,930	---	17,572	12,949	+35.7
November	22,792	24,895	- 8.4	13,756	11,580	+18.8
December	19,569	14,505	+34.9	12,145	9,196	+32.1
TOTAL	196,022	192,455	+ 1.9	125,606	103,527	+21.3

GAS RESIDENTIAL WALL FURNACES - TOTAL INDUSTRY SHIPMENTS

Month	Vented Wall Furnaces			Direct Vent System Wall Furnaces (a)			TOTAL		
	1986	1985	%Chg.	1986	1985	%Chg.	1986	1985	%Chg.
January	7,820	8,310	- 5.9	4,980	5,480	- 9.1	12,800	13,790	- 7.2
February	10,050	6,400	+57.0	6,030	3,800	+58.7	16,080	10,200	+57.6
March	9,030	9,940	- 9.2	4,010	4,450	- 9.9	13,040	14,390	- 9.4
3 Months	26,900	24,650	+ 9.1	15,020	13,730	+ 9.4	41,920	38,380	+ 9.2
April	9,330	9,200	+ 1.4	3,650	2,450	+49.0	12,980	11,650	+11.4
May	6,530	7,960	-18.0	4,880	3,670	+33.0	11,410	11,630	- 1.9
June	8,660	9,640	-10.2	2,970	3,930	-24.4	11,630	13,570	-14.3
6 Months	51,420	51,450	- 0.1	26,520	23,780	+11.5	77,940	75,230	+ 3.6
July	7,710	8,640	-10.8	4,040	3,480	+16.1	11,750	12,120	- 3.1
August	10,830	12,120	-10.6	6,110	6,090	+ 0.3	16,940	18,210	- 7.0
September	16,740	17,270	- 3.1	8,520	9,830	-13.3	25,260	27,100	- 6.8
9 Months	86,700	89,480	- 3.1	45,190	43,180	+ 4.7	131,890	132,660	- 0.6
October	(R)16,840	19,570	-13.9	9,670	9,700	- 0.3	26,510	29,270	- 9.4
November	(R)12,260	16,700	-26.6	7,970	8,240	- 3.3	20,230	24,940	-18.9
December	12,120	12,960	- 6.5	6,180	6,600	- 6.4	18,300	19,560	- 6.5
TOTAL	127,920	138,710	- 7.8	69,010	67,720	+ 1.9	196,930	206,430	- 4.6

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.

VENTED & UNVENTED ROOM HEATERS

NOT EXPANDED

VENTED ROOM HEATERS

UNVENTED ROOM HEATERS

<u>Month</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
January	4,487	3,690	+21.6	10,625	5,980	+77.7
February	3,346	3,276	+ 2.1	28,802	3,920	---
March	4,897	4,897	---	11,835	3,753	---
3 Months	<u>12,730</u>	<u>11,863</u>	+ 7.3	<u>51,262</u>	<u>13,653</u>	---
April	3,746	3,045	+23.0	4,978	4,994	- 0.3
May	3,607	5,720	-36.9	7,353	13,994	-47.5
June	7,178	3,950	+81.7	9,635	13,553	-28.9
6 Months	<u>27,261</u>	<u>24,578</u>	+10.9	<u>73,228</u>	<u>46,194</u>	---
July	5,844	5,627	+ 3.9	22,353	19,732	+13.3
August	9,172	9,607	- 4.5	16,912	28,696	-41.4
September	14,765	12,671	+16.5	16,403	32,283	-49.2
9 Months	<u>57,042</u>	<u>52,483</u>	+ 8.7	<u>128,896</u>	<u>126,905</u>	+ 1.6
October	(R)14,296	13,060	+ 9.5	(R)24,578	32,001	-23.2
November	(R)11,653	11,637	+ 0.1	(R)19,869	21,427	- 7.3
December	<u>9,484</u>	<u>7,432</u>	+27.6	<u>15,593</u>	<u>18,024</u>	-13.5
TOTAL	92,475	84,612	+ 9.3	188,936	198,357	-18.2

OTHER HEATING EQUIPMENT

NOT EXPANDED

Gas Recreational Vehicle Heating Systems
(Includes Direct Vent Wall & Direct Vent Central Furnaces)

<u>Month</u>	<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
January	19,541	17,986	+ 8.6
February	(R)19,099	19,268	- 0.9
March	21,355	21,930	- 2.6
3 Months	59,995	59,184	+ 1.4
April	20,006	21,968	- 8.9
May	17,741	19,861	-10.7
June	17,579	13,960	+25.9
6 Months	115,321	114,973	+ 0.3
July	15,057	12,874	+17.0
August	(R)14,058	14,277	- 1.5
September	15,761	15,807	- 0.3
9 Months	160,197	157,931	+ 1.4
October	17,773	17,790	- 0.1
November	14,685	13,403	+ 9.6
December	15,388	12,578	+22.3
TOTAL	208,043	201,702	+ 3.1

Gas Floor Furnaces

<u>1986</u>	<u>1985</u>	<u>%Chg.</u>
2,284	1,962	+16.4
1,007	1,561	-35.5
1,419	1,332	+ 6.5
4,710	4,855	- 3.0
*	1,211	---
1,098	819	+34.1
1,372	1,187	+15.6
N/A	8,072	
1,502	1,741	-13.7
1,686	1,761	- 4.3
2,667	2,126	+25.4
N/A	13,700	---
3,107	3,773	-17.7
2,195	3,095	-29.1
*	1,517	---
21,874	22,085	- 1.0

* Not reported to avoid possible disclosure.

GAS UNIT HEATERS AND DUCT FURNACES - TOTAL INDUSTRY SHIPMENTS

Month	Unit Heaters			Blower Type			UNIT HEATERS TOTAL			Duct Furnaces Total		
	Propeller Fan Type											
	1986	1985	%Chg.	1986	1985	%Chg.	1986	1985	%Chg.	1986	1985	%Chg.
January	14,655	14,428	+ 1.6	974	978	- 0.4	15,629	15,406	+ 1.4	1,912	2,018	- 5.3
February	12,707	14,496	-12.3	1,283	1,137	+12.8	13,990	15,633	-10.5	2,057	1,840	+11.8
March	12,604	14,388	-12.4	1,303	899	+44.9	13,907	15,287	- 9.0	1,795	2,035	-11.8
3 Months	39,966	43,312	- 7.7	3,560	3,014	+18.1	43,526	46,326	- 6.0	5,764	5,893	- 2.2
April	11,742	10,730	+ 9.4	618	491	+25.9	12,360	11,221	+10.2	1,338	1,340	- 0.1
May	10,547	12,145	-13.2	493	685	-28.0	11,040	12,830	-14.0	1,143	1,228	- 6.9
June	11,298	13,479	-16.2	880	767	+14.7	12,178	14,246	-14.5	1,804	1,283	+40.6
6 Months	73,553	79,666	- 7.7	5,551	4,957	+12.0	79,104	84,623	- 6.5	10,049	9,744	+ 3.1
July	10,081	9,536	+ 5.7	579	520	+11.3	10,660	10,056	+ 6.0	764	759	+ 0.7
August	14,811	16,242	- 8.8	1,069	926	+15.4	15,880	17,168	- 7.5	1,457	1,628	-10.5
September	20,728	18,566	+11.6	1,397	1,359	+ 2.8	22,125	19,925	+11.0	2,175	1,929	+12.8
9 Months	119,173	124,010	- 3.9	8,596	7,762	+10.7	127,769	131,772	- 3.0	14,445	14,060	+ 2.7
October	17,084	15,591	+ 9.6	1,505	1,315	+14.4	18,589	16,906	+10.0	2,160	2,141	+ 0.9
November	18,477	16,155	+14.4	1,229	1,276	- 3.7	19,706	17,431	+13.1	2,216	2,108	+ 5.1
December	16,429	16,918	- 2.9	1,307	1,161	+12.6	17,736	18,079	- 1.9	2,347	2,561	- 8.4
TOTAL	171,163	172,674	- 0.9	12,637	11,514	+ 9.8	183,800	184,188	- 0.2	21,168	20,870	+ 1.4